## **Utkarsh Balooni**

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**EDUCATION** 

University of Leeds Leeds, United Kingdom M.Sc. Data Science and analytics Sep 2023 - Sep 2024

Relevant Coursework: Multivariate Analysis and clustering, Data Science, Time series and spectral analysis, Business analytics and decision science, Deep learning, Data mining and text analytics, transport data science.

Grade (expected): Distinction

Indian Institute of Technology, Madras Chennai, India

Diploma in Data Science

Relevant Coursework: Mathematics, Statistics in Data Science, Tools in data science, ML foundation,

ML techniques, ML practice, Business Data Management, Business Analytics.

Grade: 9.71/10

B.Sc.(H) Physics

St. Stephen's College Delhi. India

Relevant Coursework: Programming with Python, DBMS, Mathematical Physics,

Numerical Methods, Differential Equations, Computational Physics, Advanced Mathematical Physics, English.

Grade: 8.45/10

**WORK EXPERIENCE** 

Practera Virtual Internship Programme

Led a team of three to develop and implement market entry strategies for a German startup.

Conducted **comprehensive market research** in the intergenerational day care services sector.

Delivered detailed competitor analysis, identified barriers to market entry, and assessed potential customer demographics.

Feynn Labs Remote

Machine Learning Intern Acquired expertise in market segmentation analysis through machine learning; prepared a

detailed report on segmenting McDonald's customers based on food preferences.

Designed a product prototype for an automated data entry service using OCR technology, and developed monetization strategies and operational models.

Conducted market segmentation analysis of the electric vehicle consumer market in India; gathered relevant data and extracted key insights on geographic and demographic segments.

Higgz Academia Technology PTE LTD.

Subject Matter Expert (Mathematics)

Provided accurate and concise solutions to 30+ K-12 Math questions daily.

Ensured high-quality responses by thoroughly reviewing and verifying each solution for correctness and clarity.

SpacECE India foundation (NGO)

Research Intern Compiled daily reports on tasks involving statistics and data analytics.

Developed a research questionnaire to explore the relationship between parenting quality and early childhood education in 6-year-olds.

Conducted basic statistical analysis and EDA on the collected data and generated insights for further research.

Programming Languages: Python (numpy, pandas, scikit-learn, seaborn), R (sf, ggplot2, dplyr), C++, Fortran Word Processing: Latex

DBMS: SQL

Data Visualisation: Tableau, ggplot2, Flourish, Power BI

Web scraping: Beautiful Soup, Scrapy

**PROJECTS** 

**Business Data Management Capstone Project** 

Managed stockouts and optimized inventory levels in a healthcare manufacturing factory.

- Collected and analysed 2.5 years of data on raw material and packing material usage.
- Conducted ABC-VED analysis to categorize inventory and provided insights on future demand using forecasting techniques. Also estimated safety stock and reorder points for high-value products.
- Identified seasonality patterns in the pharmaceutical industry.

Road safety analysis of motorists and motorcyclists in Leeds

Used GIS packages in R, Open Street map data, and accident data for 2018-2022 to identify crash hotspots in Leeds.

- Conducted black spot analysis to determine the most accident-prone roads in Leeds.
- Utilized classification modelling and association rule mining to identify key factors affecting
- Compiled analytical results and provided recommendations for policymakers.
- Link to the project https://github.com/utkarsh11252/tds\_coursework

Aug 2019 - May 2022

Jan 2022 – Apr 2023

Remote

Jan 2024 - Feb 2024

May 2023 - Aug 2023

Freelance · Remote

Mar 2023 – Jul 2023

Remote

Oct 2021 - Dec 2021

Feb 2023 - Apr 2023

Mar 2024 - May 2024